PCEA National Convention Highlights

PCEA is reenergized and ready to GROW!

If you missed the 2017 PCEA National Convention in Myrtle Beach, you missed a great one! Thank you to Alva Gaskin and his committee from the Central Savannah River Area Chapter for doing a wonderful job arranging seminars, meetings, and entertainment; and to Wally and Jane Mills (Triangle Chapter) for once again this year, providing hospitality (along with lots of adult beverages and great snacks) in the hospitality suite.

Members started arriving Wednesday afternoon, gathering in the hospitality suite, catching up with old friends and meeting new friends then going to dinner, individually and in groups, with most eventually finishing the night where they started earlier in the day, in the hospitality suite. From the point of arrival, everything was in full swing until checkout on Sunday morning.

Thursday morning, the pre-convention board meeting was held followed by committee meetings, finishing up in just enough time for golfers to hit the links for a fun afternoon of golf. Thursday was the official convention kick-off with a party featuring singer, storyteller, and entertainer, Golf Brooks who has the talent and sense of humor to keep the audience engaged and laughing—even at times, laughing at themselves.

A great selection of seminars were held Friday morning including, Advanced Construction Estimating, presented by our very own Upstate Chapter member, Phil Spangler; Combat Logistics presented by the NC Air National Guard; Solar Applications in Construction presented by East Coast Solar Pro; American College of Building Arts presented by Colby Broadwater; Over Regulation of the Construction Industry presented by Richard Harmon; Timber Framing presented by Bruno Sut- ter with American College of Building Arts; and First Aid/CPR class presented by Patrick O’Boyle. With the afternoon free time, some chose to lay in the sun and the wind, others chose to catch up on some work, while others chose to catch up on a little shut eye. Later in the evening the power naps that were taken helped those that napped dance the night away at the National President’s Ball to great dance music performed by the Sonic Spectrum Band. At the band’s break, we recognized all Past National Presidents in attendance. The night would not have been complete without National President, Glenn Hessee, performing his rendition of “Secret Agent Man”; accompanied by his back up dancers, including incoming First Lady, April Williams. Everyone took a place on the dance floor at some point through out the night, and a great time was had by all.

Continued on Page 10
Greetings PCEA! I would first like to thank Glenn Hessee for his outstanding leadership through the 2016-2017 year as our National President. It is truly an honor to be serving as your 2017-2018 National President. I look forward to working together with the National Board of Directors, PCEA Chapters and Members to expand PCEA and continue the great tradition.

I would like to welcome the Upstate Chapter – Greenville, SC to our PCEA Family! I had the pleasure and enjoyment of attending their May meeting. I look forward to seeing the success and growth of this chapter. They are off to a great start with some strong leadership and direction already in place.

Congratulations to the Charlotte Chapter on winning the Bill Helms Award again this year! There is a lot of hard work that goes into this as a chapter throughout the year. The evidence can be seen through the success and growth of the Charlotte Chapter. Keep up the great work!

I would also like to congratulate my friend Rob Bauer on being honored with the Rudolph John Barnes Award. Congratulations Rob! Well Deserved!

Positive things are happening in PCEA and I encourage everyone to get involved!

I'm looking forward to a great year and continued growth.

Randall Williams
National President

The benefits of this program to PCEA chapters and the national organization are to provide a tool to increase membership at the chapter level and provide a new income stream to both the local chapters and the national organization. This program will consist of a two day training program at the general contractor’s jobsite for safety and emergency mitigation. The benefit to the general contractor will be potential reductions in the contractor’s liability insurance premium expenses. This training will be available on a nationwide basis even in areas outside of our present chapter areas. This program differs from other safety training programs in that it has been developed by a veteran emergency medical responder with many years of handling emergency situations.

The key points of this training will offer:

- Job site awareness and working with local responders and a methodology of 911 responses.
- Not all workers report to jobsite well, how to become aware of potential risks.
- Systematic approach of mitigating emergencies when they arise.
- Man down, stages of response and action.
- CPR and AED use.
- Hemorrhage control.
- Fracture management.
- Documentation, Documentation, Documentation.
- Back to site reporting.

This program will start on a pilot program basis in the Triangle NC area. We will start small in educating our local GC’s on the benefits of this program to their businesses.

This program will be self funding and will not need revenue from the chapters or the national organization. A member of a GC’s business will need to become a local PCEA chapter member or an at large member to participate in this program.

No other construction industry organization offers a program like this and we will make it exclusive to PCEA.
Why Don’t Young People Want to Work in the Construction Industry?

*Labor capacity risk may be mostly a case of missing motivators: mastery, autonomy, and purpose ... not a matter of money.*

By John McManus

Tyler Cowen may be onto something here with his take on American complacency. Cowen is an economist at George Mason University and an author. His latest title is “The Complacent Class.”

And this, in our minds, relates to what 63% of our Builder 100 survey respondents among home building’s top 200 companies tell us is their biggest worry right now. Labor.

Here’s important insight on home building labor’s “gorilla in the room” issue: Why there are fewer and fewer young people entering construction trades.

As harsh a light as this analysis throws on one of residential development and construction’s biggest pain points, it’s critical in a couple of ways for home building’s business leaders to recognize what they’re up against at this level of detail. They’re certainly smacking into the issue in a real way every day in the field on the job sites, as this story attests.

National Association of Home Builders assistant VP for survey research Rose Quint dives into results of a national, demographically representative poll of 18 to 25 year olds on whether they’re apt to choose a construction trade as their occupation. Quint opens her analysis with this sobering data point:

The majority of young adults (74%) say they know the field in which they want to have a career. Of these, only 3% are interested in the construction trades.

Quint offers top line findings on the whys and wherefores of what attracts the few who are choosing to learn construction skills as they enter their careers, and what repels so many who wouldn’t pick the field “no matter what the pay.” Here’s a nugget from the research:

The 63% of undecided young adults who indicated there was no or little chance they would consider a career in the trades no matter the pay were prodded about the reasons for their resoluteness. The two most common reasons are wanting a less physically-demanding job (48%) and the belief that construction work is difficult (32%). They were then asked if there was any compensation level that might entice them to reconsider a career in the trades. For slightly more than 20%, that number is either $75,000 or $100,000, but for the plurality (43%), there is no amount of money that could make them give the trades a second thought.

So, for more than two of every five 18 to 25-year-olds, you couldn’t pay them enough to change their minds about the kind of careers they could have if they started into the construction trades.

Quint notes that, in a number of ways, perception is part of the problem. Young adults today don’t see a great, good-paying career path in the skilled trades.

In order to more concretely understand young adults’ perception of the financial benefits of a career in the construction trades, the survey asked how much they thought people in the construction trades earn annually. Ten percent said they didn’t know. Of the other 90 percent, 9 percent think the figure is under $25,000; 34 percent think it is between $25,000 and $50,999; another 34 percent between $51,000 and $75,999; 11 percent between $76,000 and $100,000; and only 2 percent think people in the construction trades can earn upwards of $100,000 a year (Exhibit 10). Summarized in one number, young adults think the typical (median) salary of a person in the trades is around $56,150 a year.

The share of young adults who think annual salaries in the construction trades can top $75,000 is low and does not vary significantly across gender, racial/ethnic, or urban/rural groups, ranging from 11 percent to at most 14 percent.

The current chronic and until-further-notice challenge around labor capacity, shortages, labor cost pressures, costly delays in construction scheduling, etc. may distort take-aways from Rose Quint’s analysis, but here are a few:

Clearly, this is sharp evidence that immigrant laborers—a labor workforce at risk—are not taking jobs from young Americans who want these jobs.

Misgivings and misperceptions about what a skilled-labor career path looks like and what it yields in terms of a gratifying livelihood may be at the core of the challenge of attracting more young people to the field.

It's not all about money, although some of those misperceptions may include lower expectations and assumptions about the pay young people think they’d earn if they go into a skilled trade occupation.

It’s difficult not to think of terms “Drive” author Daniel Pink articulates when it comes to the challenge of attracting skilled construction labor’s next generation workforce. Pink talks about
Charlotte Chapter
The Charlotte Chapter had a busy Spring! Chapter President, Lee Edwards drove from Charlotte to attend the Orlando Chapter Sporting Clays tournament in March. He took "individual shooter" 4th place. He actually tied for 3rd and lost it in the shoot off. He also won a cooker in the raffle! That 511 mile trip earned the Chapter two Bill Helms award points! A couple of days later, the Charlotte Chapter held a mock bid for the students at UNCC. They had a great turn out with eight teams of five students each. Lee let all the other mentors pick their teams first and then he took the team left over... His team, "Bass Masters" won... imagine that. In April, the Chapter held a trivia night. a.k.a. Cook & Boardman and Rodgers Builders. They took home the final prize of $400. The event was a great success. All proceeds benefited construction scholarships. In addition, as mentioned elsewhere in the newsletter, the Chapter also won the Bill Helms Chapter of the Year Award at the National Convention for the second year in a row! I may have Lee buy my next lottery ticket!!

CSRA Chapter
Greetings from the Central Savannah River Area (CSRA) Chapter of The Professional Construction Estimators Association, home of the Masters Golf Tournament, the US Army Cyber Command, Lady Antebellum, and this year’s convention host chapter.

This year has been a positive one for our chapter – a successful scholarship golf tournament, live fireworks at our Christmas Party, bowling events, cornhole tournament, awarding of four (4) college scholarships, and programs on taxes, investing, and how to handle too much work – all capped off with planning and hosting the National Convention with 50% of our chapter members in attendance.

This year’s scholarship awards totaled $5,000 and were distributed to 4 recipients: Mykala Jones, architecture major at Georgia Tech Parker Beard, Civil Engineering major at Clemson Jordan Gambrell, Construction Management major at Clemson Jason Murphey, Business Administration major at Georgia Southern

We appreciate everyone who attended the convention at the Marriott at Grande Dunes in Myrtle Beach, SC. We also welcome guests and construction professionals to our membership meetings, still held on the 2nd Thursday of each month at 11:45 AM, at The Augusta Country Club on Milledge Road, in Augusta, Georgia.

Respectfully submitted,
Alva D. Gaskin, Jr., National Director

ASU Student Chapter
The members in the ASU Student Chapter have been busy recently. Between Chapter activities and studying for exams, they helped with Cardboard City at the Playhouse
PCEA Chapter Reports and Member News (Continued from previous page)

Buildfest at the Watauga High School and took a field trip to the new ASU Health Science Building being built by Rogers Builders. They will pick back up with their regular Chapter meetings in September.

Triangle Chapter
We’ve had a very interesting year. We were host to the national convention last year and we think we did a pretty good job. Everyone seemed to like Asheville. Evan Smith took over as Chapter President and he had some big shoes to fill. Some of the highlights of our programs this year included a speaker from Duke University Athletic Department, a member speaker on mold and mildew remediation, membership drives/socials at Floorscape’s office and the Durham Bulls Athletic Park, speakers from the EPA that discussed the effects of energy consumption and how to conserve energy to reduce the carbon footprint and impacts of urbanization’s role in an areas ecology. We also had the head football coach of Clayton High School who talked about how he tries to motivate his players both on and off the field, a speaker from the Better Business Bureau who discussed some of the complaints they are receiving about the construction industry and some of the things they offer their members to help protect them, and we had a speaker who talked about CPVC plastic pipes and fittings. We had two fundraisers this year. We held a golf tournament and a sporting clays event to help fund our projects account for scholarships. We have our monthly meeting on every third Thursday of the month at Casa Carbone in Raleigh, NC. All visitors are welcome.

Member News
One of the PCEA Founding Members and Member Emeritus Keith Middleton from Charlotte to closer to the NC coast. I recently received the following email from Keith’s wife, Sandy:

Hi Kim,

We recently moved (2 weeks ago) close to Southport, NC and Wilmington. We just got tired of Charlotte traffic and our house sold in 1 day. It will be a more relaxed life here….Keith is doing well. (I assume you were aware of his mini-stroke, when he had knee re-

and Pat Brennan from Charlotte, retired to Kure Beach. Maybe we will run into others. If you are ever in this area, give us a call, we would love to see you.

I sent a couple of photos, so you could see how Keith is looking, the 1st is from a trip with the Brennan’s in Jan. 2017, the 2nd is Keith with his granddaughter, Molly, a recipient of the PCEA Charlotte Scholarship and The 3rd with our son, Alan, a previous PCEA member who now owns a horse farm in Angier. Please keep in touch…..

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Keith: optimistkeith@atmc.net
Home Phone: 910-755-7608
Of course, we still have cells: Sandy: 704-517-9390
Keith: 704-650-1544
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PCEA Orlando Chapter

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YARNEES
John McManus is an award-winning editorial and digital content director for the Residential Group at Hanley Wood in Washington, DC. In addition to the Builder digital, print, and in-person editorial and programming portfolio, his accountability for the group includes strategic content direction for Affordable Housing Finance, Aquatics International, Big Builder, Custom Home, the Journal of Light Construction, Multifamily Executive, Pool & Spa News, Professional Deck Builder, ProSales, Remodeling, Replacement Contractor, and Tools of the Trade.

"autonomy, mastery, and purpose," as innate, fundamental motivators that people strive for and want out of their work.

The opportunity to re-MAP—mastery, autonomy, and purpose—young Americans to the mastery of building technologies, automation, building information modeling, workflows, interoperability, connectivity, componentization, responsiveness, resilience, renewability, etc., the autonomy of working in a gig-economy, serialized, on-demand, project by project business environment, and the purpose underlying making new communities of people, might be one builders, manufacturers, associations, trainers, and educators, might seize on.

"It does seem to us, as it appears to NAHB economist Quint, that a big part of the construction labor problem is perception vs. reality. But it also may trace to what Tyler Cowen means when he talks about our complacency challenge.

If you look at lower earners—how many years people stay at home, that a lot of them are less likely to get married, or aspire to own their own home or cars, how many extra hours they spend playing video games or watching pornography or smoking marijuana. To me those are signs of a kind of complacency. There’s a new paper by Erik Hurst and he measures a lot of the less-skilled, out-of-work males and he thinks they are actually very happy or they at least think their situation is OK. The lack of fundamental social opposition to what is going on at all income levels I would call a form of complacency.

Why Don’t Young People Want to Work in the Construction Industry? Continued from Page 3

Thursday April 19– Monday April 23, 2018

Come cruise with us aboard the Carnival Sensation to the Western Caribbean for the 2018 National PCEA Convention! We will leave Miami on Thursday April 19th and travel to Key West, FL and onto Cozumel, Mexico, then enjoy a fun day at sea before returning to the Port of Miami on Monday morning.

The cost will be approximately $500 per person (double occupancy required). This fee includes taxes and gratuities but does not include the convention registration fee (TBD), or transportation to Miami. We are still working to get special airfare rates from Charlotte. More details will be forthcoming, but you need to decide early! A deposit of $150 per person is due on December 10, 2017, with the balance due on February 10, 2018.
Email received from Central VA National Director, Gene Moore, regarding his wife, Brenda:

Hi Kim,

Thanks for asking about Brenda, she has had a rough time since the heart valve replacement at Duke on March 13. During the normal four hour operation, they noticed an artery that was pinched and restricting good blood flow. The operation turned into 6-1/2 hours and a section of a vein was removed from her leg and sewn into the artery to relieve the pinch near her heart. (something called a “cabbage” in medical terms).

After talking with the surgeon that afternoon, I noticed it was taking a rather long time to get her from the operating area to the ICU for recovery. I learned that when the doctors were getting her off the operating table and onto a bed for transport, her heart stopped and she coded. She was shocked immediately and her heart resumed beating. The reason for the delay, I was told later, was to send her to the cath lab to check to make sure there was nothing leaking, which there wasn’t.

She made it to the ICU later that evening, and slept until the next afternoon. The normal 1 to 2 days in the ICU turned into 8 days due to problems with afib and a fast heart beat. The nurses and doctors were great working with her and me, explaining all that seemed to be going wrong, but not to worry. Once she finally made it to a regular room things seemed to going better. She was there for another week and finally got to go home, although the afib and racing heartbeat would persist for a few more weeks. They gave me a stethoscope to take home so I could keep tabs on her heart rhythm, which I thought was pretty cool to play doctor with. I quickly discovered it wasn’t so cool.

Her mother came to our home for the first two weeks to help her so I could get back to work some. She turned out to be a great help. She was recovering although slower that we had expected, and the afib kept coming and going. We went back to Duke for a follow up on April 10, and everything was looking good. About two weeks later she started to develop fluid in the lining of her right lung. She had just started heart rehab here in Lynchburg, and the doctors here noticed she was having a hard time breathing. After two trips to the lung doctors to drain the fluid (which kept coming back) she wound up at Centra Hospital in Lynchburg to have surgery on her lung to clear the infection.

She has been home from that now for the past three weeks and is slowing improving. She is driving but doesn’t have much energy at all. They had to stop the rehab until the lung problem cleared up and should start that back next week. All said, she is about six weeks behind where she had hoped to be. I know she is getting better though since she is starting to complain to me more and more now. The scars are pretty much healed, but she does have a lot of pain now from the surgery on the lung where they cut into the muscle between the rib cage.

Oh, by the way her new aortic heart valve is a Bovine model, made with a cow embryo. I notice she acts kind of strange when we go by the local cow pasture down from our home.

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Welcome New Members

Charlotte Chapter
David Penalva Nova Engineering & Environmental
Jessica Pyles Lithko Contracting

CSRA Chapter
Mark David Fuller, Frost & Associates

Upstate Chapter
Brad Anderson Builders FirstSource
Matthew Bello Melloul Blamey Construction

Upstate Chapter (Continued)
Gary Burnette Facilities Management Solutions
Jim Everidge Builders FirstSource
Brandon Humphries Mashburn Construction
Jason Lathrop Melloul Blamey Construction
Greg Lindenberg Allcon of Greenville
Josh Moss Superior Distribution
Brian Mullinax Superior Distribution
Jospeh Wike Upstate Stone & Stucco

PCEA Chapter Reports and Member News (Continued from Page 5)
Heat stroke, the most serious form of heat-related illness, happens when the body becomes unable to regulate its core temperature. Sweating stops and the body can no longer rid itself of excess heat. Signs include confusion, loss of consciousness, and seizures. Heat stroke is a medical emergency that may result in death! Call 911 immediately.

Heat exhaustion is the body’s response to loss of water and salt from heavy sweating. Signs include headache, nausea, dizziness, weakness, irritability, thirst, and heavy sweating.

Heat cramps are caused by the loss of body salts and fluid during sweating. Low salt levels in muscles cause painful cramps. Tired muscles—those used for performing the work—are usually the ones most affected by cramps. Cramps may occur during or after working hours.

Heat rash, also known as prickly heat, is skin irritation caused by sweat that does not evaporate from the skin. Heat rash is the most common problem in hot work environments.

The chart below shows symptoms and first aid measures to take if a worker shows signs of a heat-related illness.

<table>
<thead>
<tr>
<th>Illness</th>
<th>Symptoms</th>
<th>First Aid*</th>
</tr>
</thead>
<tbody>
<tr>
<td>Heat stroke</td>
<td>• Confusion • Fainting • Seizures • Excessive sweating or red, hot, dry skin • Very high body temperature</td>
<td>• Call 911 While waiting for help:</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Place worker in shady, cool area</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Loosen clothing, remove outer clothing</td>
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<tr>
<td></td>
<td></td>
<td>• Fan air on worker; cold packs in armpits</td>
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<tr>
<td></td>
<td></td>
<td>• Wet worker with cool water; apply ice packs, cool compresses, or ice if available</td>
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<tr>
<td></td>
<td></td>
<td>• Provide fluids (preferably water) as soon as possible</td>
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<tr>
<td></td>
<td></td>
<td>• Stay with worker until help arrives</td>
</tr>
<tr>
<td>Heat exhaustion</td>
<td>• Cool, moist skin • Heavy sweating • Headache • Nausea or vomiting • Dizziness • Light headedness • Weakness • Thirst • Irritability • Fast heart beat</td>
<td>• Have worker sit or lie down in a cool, shady area</td>
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<tr>
<td></td>
<td></td>
<td>• Give worker plenty of water or other cool beverages to drink</td>
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<tr>
<td></td>
<td></td>
<td>• Cool worker with cold compresses/ice packs</td>
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<tr>
<td></td>
<td></td>
<td>• Take to clinic or emergency room for medical evaluation or treatment if signs or symptoms worsen or do not improve within 60 minutes.</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Do not return to work that day</td>
</tr>
<tr>
<td>Heat cramps</td>
<td>• Muscle spasms • Pain • Usually in abdomen, arms, or legs</td>
<td>• Have worker rest in shady, cool area</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Worker should drink water or other cool beverages</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Wait a few hours before allowing worker to return to strenuous work</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Have worker seek medical attention if cramps don’t go away</td>
</tr>
<tr>
<td>Heat rash</td>
<td>• Clusters of red bumps on skin • Often appears on neck, upper chest, folds of skin</td>
<td>• Try to work in a cooler, less humid environment when possible</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Keep the affected area dry</td>
</tr>
</tbody>
</table>

* Remember, if you are not a medical professional, use this information as a guide only to help workers in need.
The member business meeting took place Saturday morning featuring keynote speaker, Colby Broadwater. One very important item of business was the signing of the Upstate Chapter Charter. Several people were instrumental in making this chapter possible including Kristen Clarke, Bill Barton, and Phil Spangler. Although there are several other that worked extremely hard on this endeavor as well.

The Corn Hole Tournament was held in the plaza area of the hotel. With custom corn hole boards made exclusively for PCEA by Alva Gaskin (CSRA Chapter), members tossed away their cares, and their bean bags, for a fun-filled afternoon. Lee Edwards (Charlotte Chapter) ultimately walked away with bean bag bragging rights for the best bean toser in all of PCEA. In addition, the custom made boards were auctioned off later in the hospitality suite to benefit the Ted G. Wilson Memorial Scholarship. It was very fitting that Lee Edwards was the winning bidder of the corn hole boards. Perhaps this, too, is due to Lee’s competitive nature.

The Ted G. Wilson Scholarship Recipients were VA – Karen Staskin attending VA Tech; NC - Tyler Sebastian Brown attending NC State University; SC - Corey Matthew VerHage attending Clemson University; GA – Makayla Jones attending GA Tech; and FL – Tyler Joseph Albright attending University of Nebraska -Lincoln. We wish all of these students a very successful academic year.

A number of individuals were inducted into the Order of Isosceles Fellowship, the support right, it was Amy Clayton (wife of Will Clayton, Catawba Valley Chapter) that won Best in Show!

Following the Kentucky Derby Party, we mingled for a short time welcoming the incoming National Officers before continuing on to the awards banquet.

Winning first in the golf tournament was the team of Zach Miloni (CSRA), Al Gaskin III (CSRA) and Evan Smith (Triangle). Winning second place was the team of David Eller and David Lewis, both from the CSRA Chapter.

The Ted G. Wilson Scholarship Recipients were VA - Karen Staskin attending VA Tech; NC - Tyler Sebastian Brown attending NC State University; SC - Corey Matthew VerHage attending Clemson University; GA – Makayla Jones attending GA Tech; and FL – Tyler Joseph Albright attending University of Nebraska-Lincoln. We wish all of these students a very successful academic year.

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PCEA National Convention Highlights  (Continued from page 10)

 Incoming President Randall Williams (r) presents the Order of Isosceles to Catawba Valley National Director, Will Clayton (l)

 arm of the Ted G. Wilson Scholarship Foundation. Nominations are submitted with a $500 donation to the scholarship fund. This is an excellent way to recognize those that continually go above and beyond for the construction industry, the community, and PCEA. The Triangle Chapter inducted Rick Emby; the Charlotte Chapter inducted Lee Edwards; the Catawba Valley Chapter inducted Will Clayton; and Randall Williams inducted his lovely wife April. All of the individuals are very deserving of this recognition.

 The newsletter of the Year Award was present to Patti Eaves, Editor of the Orlando Chapter Newsletter. Rob Bauer accepted the award on her behalf. Patti has won this award several times in past years and continually produces an excellent newsletter.

 Scott Coleman (Orlando Chapter) won the membership award, for the second year in a row, for having sponsored the most new members.

 The Charlotte Chapter earned recognition as the Bill Helms Chapter of the Year for completing many essential tasks that come with being an exemplary Chapter through out the year. This is the second year in a row that Charlotte has taken home this award. Congratulations to the Charlotte Chapter!

 Perhaps the most coveted award presented by PCEA is the Rudolph John Barnes National Estimator of the Year Award. This award is given annually to a person that has gone above and beyond on the national level to contribute to the success of PCEA. This year’s recipient is incoming President-Elect, Rob Bauer. Rob is a member of the Orlando, FL Chapter and is co-owner of Construction Cost Services, LLC in Orlando, FL. He is a charter member of PCEA, having been a member for 15 years, he has served in many Officer and Committee Chair positions both locally and nationally. Rob currently serves on the PCEA National board as National President-Elect and Chair of the Ted G. Wilson Scholarship Committee. Previously, he served on the National Board of Directors as National Vice President; member of the Convention Committee; Orlando Chapter National Director; Ted G. Wilson Scholarship Committee FL State Trustee; Ted G. Wilson Scholarship Treasurer; and Membership Chair. Congratulations Rob! You are very deserving of this very distinguished award!

 As we ended the awards banquet, the last drawings for the PCEA National Reverse Raffle were made. The first ticket pulled during the breakfast business meeting, won their $100 back. The winner of that ticket was Wayne Hitt from the Augusta, GA area. The jackpot winner of the raffle was Angelo Acitelli of Matthews, NC. Although the jackpot fell short of the $10,000 goal, Mr. Acitelli did win a jackpot totaling $2,350.00. Not a bad return of investment on his ticket purchase! Congratulations are extended to Mr. Acitelli.

 To close out the evening, National President Glenn Hessee (Triangle Chapter) passed the gavel to incoming National President, Randall Williams (Catawba Valley Chapter) to take the reign for a second time. There is no doubt that Randall, with the help of the National Board, will lead PCEA in yet another successful year of continued growth.

 Of course, none of this would be possible without participation from the membership and financial assistance from our sponsors. The PCEA National Board would like to thank each and every one that makes this event such a success every year!

 A complete list of convention sponsors can be found on page 7
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