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The President’s Corner

Warm summer greetings from your PCEA Administration. We hope that everyone is enjoying the season’s balmy temperatures, and that your bid closing percentages are somewhere close to the reading on your thermometers. Hopefully, you have also had a little downtime this summer to visit a beach, some mountains, some place where you have never been, or to spend some time with family and friends. We are only a few weeks away from wrapping up those summer trips, getting ready for the kiddies to start back to school, and checking out all the tailgating supplies for the football season to come.

I would like to extend one more time a hearty Thank You to Chuck Sauls and his hardworking comrades from the Orlando Chapter for the outstanding job they did hosting this year’s convention. Nothing but positive feedback on the program, facilities, and networking opportunities from our event at the Sapphire Falls Resort. A great time was had by all, and if you missed it, we hope to see you next year in Asheville.

Your PCEA National officers and board are busy at work enhancing the PCEA experience and value to you and your employers. Improvements to the national website and subsequently to the chapter web pages is making that a much more useful tool than it was in the past. Each chapter is encouraged to actively add content, photos of chapter activities, and other information that can make the website an active advertisement for prospective members. We are also looking at ways to heighten our presence in social media through active placement of ads and in the various platforms. Also, we are embarking on a “Buy PCEA” drive which will encourage business between the general contractors, subcontractors, and suppliers who make up our membership. More information on all of these will be coming soon.

Growing our membership remains a top priority for our Association. The chapter level is the best place for that to happen. Invite a prospective member to one of your upcoming chapter meetings and be sure to talk up the benefits of membership in PCEA. All of us are the sales force for maintaining and growing our membership ranks. We are back on the growth track after several years of decline following the not so Great Recession, and a bigger PCEA benefits the membership experience for all of us.

Y’all keep cool for the rest of the Summer season and we’ll be seeing you again soon.

2019 PCEA Annual National Convention
Orlando, FL

Highlights on Page 4
WSJ: Investors are pumping billions into construction technology

Dive Brief:

- Investors are eager to sink money into construction technology, which could finally push the industry into investing time and other resources into automation, according to The Wall Street Journal.
- Quoting from a recent report from research company CREtech, The Journal reported that venture capital investment in private contech firms increased from $352 million in 2016 to more than $6 billion in 2018. As of the end of June, investments totaled more than $4 billion, indicating that capital injections into contech in 2019 could surpass those made in 2018.
- If the industry can hold steady long enough for startups to deliver on their promises of new efficiencies, not only will the resulting new technology help tackle rising construction costs and the persistent shortage of qualified trade workers, but it will likely also provide a big payoff for those willing to invest in an industry that experts say is ready for automation.

Dive Insight:

Of course, a high return is the primary goal of investors, and construction technology companies have netted some investors a huge take. The Journal reported, for instance, that investment firm Bee Partners, headed by Michael Berolzheimer, made seven times its original investment on its $275 million sale of BuildingConnected to industry software giant Autodesk last year.

With the labor shortage showing no signs of easing, startups that address that pain point, as well as that....

(Credit: Danis Building Construction Co.)

...Continued on page 7

Farewell from the Past President

I would like to express my heartfelt thank you to the membership, my 2018 - 2019 board members and already installed 2019 - 2020 board members for all the support and encouragement I received during my past term. I can hardly believe it, but it is August and it feels like we were just at convention a couple weeks ago. I would like to thank the Orlando convention team for all its help to finish out my last year with a bang at Sapphire Falls at Universal Orlando. For those of you that did not have the opportunity to come we look forward to seeing you next year in Asheville for another great convention.

Special thanks go out to Kate Galindo who helped me collect the things I may have let slip during the first half of the year after her start December of 2018 as the new National Office Manager for our organization. Another big thanks goes out to Kim Lybrand, Past National Office Manager and Past Recipient of the Rudolph John Barnes Award winner, for taking time out of her new schedule to help me and the organization hold it together until we got Kate on board. Debbie Gaskin was also a tremendous help in getting plaques back in order.

Thank you to all the National Directors and Committee Chairs for your patience and hard work. Special thanks to Jim Cormany and Kristen Clarke for stepping up and pushing into a new year, it has been a great start already. I would also like to thank Randall Williams, two-time National President and the 2017 - 2018 Past President, for his support and encouragement throughout the year. And not to be forgotten, Duff Regan and Trevor Hamilton for putting up with me and making this a year to remember.

Thanks again and we will see you at the next event.

Sincerely,
Rob Bauer
PCEA National Past President 2019-2020
2019 Convention Highlights

This year’s recipient of the Rudolph John Barnes Award is Don Howard!

Mr. Howard joined the PCEA in 1990 and has maintained his activity within the association on both the Chapter and National level. He is also active within his local community by serving on local Boards, Committees, and with the Boy Scouts.

Mr. Howard, we thank you for everything you have done for PCEA and your local community!

Congratulations to Orlando, this year’s recipient of the Bill Helms Chapter of the Year Award!

“At the beginning of the 2018-2019 year, Christina Kanhai, then Orlando Chapter President, assigned me the task of bringing the Bill Helms trophy back to the Orlando chapter. I was the Orlando Chapter President-Elect, a role that usually doesn't have very many responsibilities besides filling in here and there if the President is absent. As the year wore on, Alfredo Barrott (Treasurer), Brandon Ulmer (Secretary), Christina Stone and Patti Eaves (Newsletter Team) really did all the work of getting our reports submitted, I just was the annoying one that sent out reminders every month! What our chapter realized is that if we do the work, it will be very hard for any other chapter to beat us.

It was an awesome feeling to get a text the night of the award ceremony finding out that we brought the trophy back to Orlando. After making its first stop at our Member Meeting, the trophy is on a victory tour to all of the board members offices. We have a goal for 2019-2020 to make sure the trophy stays right here in Sunny Florida next year.”

- Tim McLaughlin, Orlando Chapter, Hoar Construction

Kim Lybrand passing on the award to Don Howard
**Orlando**

I would like to start by thanking everyone who was able to attend the National Convention at Sapphire Falls in Orlando. Chuck and Team worked diligently to ensure a great time was had by all. As many of you are doing Orlando is already looking to the New Year and ways to improve our organization at a local level. This year we plan to be more active in the community by organizing several community service events. We are still finalizing renewals but it appears that we should have an increase in membership this year. Last but not least we just hosted our summer fun golf tournament with a great turnout of 27 foursomes.

Regards,

Trevor Hamilton
National Director
Orlando Chapter

**Upstate**

After recuperating from the National Convention in May, we had a great meeting hosted by EAS Professionals, an engineering firm. Justin Kile, a member and board member organized and hosted the event with demonstrations of their services. EAS’s local employees were all there to show us around and elaborate, one on one, on the ins & outs of everything they do, and its lot. From Surveying with drones to subsurface geotechnical explorations.

This month, we are excited to be hosting our monthly meeting in a new location, Barleys Greenville and welcoming in our new officers and President Brandon Humphries. Our presenter will be Jess Dantice showcasing a worker’s comp insurance app called Zenjuries. And we are really excited to present our first ever scholarship recipients with checks at our meeting.

Our 2nd annual golf tournament is scheduled for September 20th and will be held at Willow Creek Golf Club in Greer, SC. If you’d like to get involved, or know someone who would, please check out our web page or follow us on Facebook.

If you are in the Upstate area on the third Thursday of the month, feel free to stop in and have dinner! We meet at 6:00pm.

Respectfully Submitted,

Richard Heath
National Director
Upstate Chapter #23

**Central Savannah River Area**

Greetings from Augusta!

Since convention, we have been busy getting our year off to a good start.

At our May meeting, Luke Cain, owner of Mosquito Squad, discussed ways his company can help protect outdoor living areas and the types of products he has available for use. We also installed officers for the coming year. They are:

President: David Lewis
1st VP: Charles Lott
2nd VP: Vic Markwalter
Secretary: Brandon Dominy
Treasurer: Rabun Frost
National Director: Debbie Gaskin

Hunter Baggs of Baggs Insurance was our June speaker. He discussed the importance of having a plan in place for closing a business or passing it on if an owner dies. We also presented our scholarship checks at this meeting. Unfortunately, only one of the four recipients was able to attend.

We are planning several events for the coming months. On August 24, we will have a low-country boil. On October 14, we will have our annual golf tournament and 50/50 raffle. You are welcome to join us for either of these events.

You are invited to join us at our monthly meetings, now held at Logan’s Roadhouse, on the second Thursday at 11:45 am.

Respectfully submitted,

Debbie Gaskin
National Director
CSRA Chapter

**Charlotte**

We have officially passed the gavel and our new president, Ben Carter, laid out his vision for our chapter. Ben’s Board of Directors has several new members and look like they may be promising prospects to move up through the ranks of officers in years to come. Each were introduced and given a chance to tell a little bit about themselves, and all seem to be excited to take on their new role.

Ben also facilitated a new meeting location for our monthly meetings. Our former location had a name change, as well as some issues with consistency. We are now hangin out at the Dilworth Grill, located at 911 E. Morehead St, Charlotte, NC 28204.

Last month we had a members only go-kart event that was a ton of fun...until someone got hurt. We have several super competitive folks in our bunch so...

...continued on page 10
My journey with PCEA started when I joined the Appalachian State University Chapter of PCEA in 2014. I served as National Director, Vice President and President during my time as a student member. I went to my first National Convention in 2016 in Asheville, NC and met some of my dearest friends. I landed an internship thanks to a Columbia SC chapter member who also let me reside with his family during my time in Columbia. Upon graduation, I began working for member company McCrory Construction in Greenville, SC. During my time with McCrory I founded the Upstate Chapter of PCEA #23. I served as chapter secretary, National Director and Newsletter Editor. During the 2018 National Convention, on a Carnival Cruise ship in Cozumel, Mexico, Thomas Joseph asked me to marry him. This past February, I moved to Fort Worth, Texas to begin my career with Vaughn Construction. I fully anticipate raising both Fort Worth and Dallas chapters in the next few years.

Though I love PCEA and am very passionate about my dedication to the organization, I am also dedicated to other things. I am to be wed to my love, Thomas in May of 2021. We have 2 dogs, Kava Marie and Bella Mae. After graduating from college and living in a house much larger than I needed, I downsized into a 29’ travel trailer I named Gladdis (“Glad I Got Her”) and became a mobile woman in construction. I found a community of full-time RVer’s and have since been renovating my tiny house into the home I love on wheels.

I also belong to the Fort Worth chapter of NAWIC – National Association of Women in Construction – where like PCEA, I began my journey in college and remain dedicated to. I will serve as a Board Member beginning in September. I hope to continue my journey in both PCEA and NAWIC, all while juggling marriage, work, motherhood (in the far, far future) and all of the other things I love so dear. Those include attending and volunteering with Thomas and my local City Life Church in Fort Worth, continuing renovations on Gladdis (only to flip a fifth wheel in the future for our “new home”), cooking and baking, building and flipping furniture and quirky décor, spending time with my love and my two rescue pups and flying home as often as I can to spend time with my Mom, Dad, Sister, Brother-in-Law and precious Mammaw.

A Slice of Paradise!

Take advantage of this great opportunity to own your own piece of paradise!

This plot of land was donated to the Ted G Wilson Scholarship Foundation by Gail and Chris Chapman of the PCEA Columbia Chapter.

Located in Governor's Point, this land inhabits Daufuskie Island, between Hilton Head and Savannah. Now is your opportunity to begin your island dreams with property listed below market price!

For more information, please visit our MLS Listing.
of rising construction costs, are popular with investors as well. In fact, switching to modular design and construction — a favorite investor technology — reduced the anticipated construction workforce at the $10 billion ExxonMobil-SABIC ethane steam cracker and plastics plant in Corpus Christi, Texas, from 11,000 to 6,000 people. A recent report from McKinsey & Associates found that using modular construction has the potential to deliver some construction projects up to 50% faster than traditional construction methods as well.

Katerra, for instance, a company that produces and installs building components for modular construction projects, has drawn $1 billion of investments.

Interest in the modular construction segment likely will grow as more major developers like Marriott International and Hilton adopt it for their projects. Last month, Hilton announced that its Home2 Suites by Hilton property near San Francisco, the first extended stay hotel the chain has built using modular and the first modular hotel for the Bay Area, opened just 16 months and less than a year after its modular components were delivered to the site.

In addition, Marriott, which has more than 30 modular-built properties up and running, announced that it would build the tallest modular hotel in the world — a $65 million AC Hotel — in New York City.

Construction Dive
by Kim Slowey
July 3, 2019

2019 - 2020 National Board of Directors

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Columbia, SC

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Bill Barton - Specialty Woodworks, Inc.
Columbia

Debbie Gaskin - Central Savannah River Area

Trevor Hamilton - Willis Consulting
Orlando

Kevin Sherron - Core & Main
Triangle

Richard Heath - Roebuck Buildings
Upstate
In the past year, nearly four in ten firms have seen a direct impact on their projects from tariff-related concerns.

- Billings also declined at firms in all regions of the country in June, with the exception of firms located in the South, who reported modest growth.
- On the other hand, billings have strengthened at firms with a commercial/industrial specialization over the last two months, following a brief downturn in March and April.
- Overall, 39 percent of responding architecture firms reported that they had seen direct, negative impacts on projects at their firms from tariff-related concerns or issues in the past year.

**Regional**

Billings soften further in all regions except South

**National**

Architecture firm billings decline in June, as indicators of future work weaken

**Sector**

Business conditions improve modestly at firms with a Commercial/Industrial specialization

**Tariff-related concerns on the rise**

This month’s special practice questions asked responding architecture firms for an update on the potential impact of tariffs, threatened tariffs, and possible trade-related retaliation on the economy, their business, and their clients.

“Business is clearly slowing. Projects moving forward last year have gone on hold while owners grapple with rising construction costs, increased estimates, etc.” —21-person firm in the Northeast, institutional specialization

“It still seems as if projects are taking a long time for clients to decide to move forward, and getting approvals from permitting authorities is also taking a long time.” —19-person firm in the West, commercial/industrial specialization

“We are still dealing with a shortage of available construction trade workers, as well as the tariffs.” —21-person firm in the South, residential specialization

“Remain strong, but new activity seems to be leveling out rather than getting stronger.” —92-person firm in the Midwest, institutional specialization
TEMPORARY ENFORCEMENT POLICY FOR EVALUATION AND DOCUMENTATION OF CRANE OPERATORS
February 7, 2019

MEMORANDUM FOR:
REGIONAL ADMINISTRATORS AND STATE PLAN DESIGNEES

THROUGH:
KURT A. PETERMEYER
Acting Deputy Assistant Secretary

FROM:
SCOTT C. KETCHAM, Acting Director
Directorate of Construction (DOC)

SUBJECT:
Temporary Enforcement Policy for Crane Operator Evaluation Requirements

The Cranes and Derricks in Construction: Operator Qualifications final rule published on November 8, 2018, requires employers to document their evaluation of their crane operators (see 29 CFR 1926.1427(f)(6)). To provide more time for employer compliance with new evaluation and documentation requirements, OSHA already made the effective date February 7, 2019. While OSHA will be fully enforcing the requirement that employers must evaluate their operators before allowing them to operate cranes independently, this memorandum provides guidance on the enforcement of the documentation requirement.

OSHA has received feedback from the construction industry indicating some employers may need more time to document evaluations of crane operators prior to the February 7, 2019, effective date. During the first 60 days of enforcement (until April 15, 2019), OSHA will evaluate good faith efforts taken by employers in their attempt to meet the new documentation requirements for operators of cranes used in construction. During this period, OSHA intends to offer compliance assistance, in lieu of enforcement, for those employers who have evaluated operators in accord with the final rule and are making good faith efforts to comply with the new documentation requirement. If, upon inspection, it is determined that an employer has failed to make sufficient efforts to comply, OSHA should cite for that deficiency.

Please consult the National Office DOC before issuing any proposed citations arising during this time period that are related to documenting crane operator evaluations. Beginning April 15, 2019, OSHA will fully enforce all applicable provisions of the final rule.

If any Regions have questions, please contact the Directorate of Construction, phone (202) 693-2020.

www.osha.gov

2018 - 2019 Convention Sponsors
Charlotte continued...

we knew going in it would be a night to remember. The first two races were used to set the starting position for the final race. In the final showdown, there were two people pulled over and highly reprimanded for aggressive driving. Unfortunately, I was one of those two drivers. Even though the attendant was yelling at me 9” from my helmet, all I could hear was the other carts blazing past me and letting me know I had no chance to win at that point. The pain of that sound cut deep and I thought I might need medical treatment. At the end of the night, I’m told that there was an awards ceremony with trophies and photo opportunities at the winner’s platform. I just couldn’t stay to watch someone else take what was rightly mine so I ducked out early...just say’n.

Moving on, for our July meeting we Building Connected coming as our guest speaker and first official meeting at our new location.

Respectfully submitted,

Lee Edwards
National Director
Charlotte Chapter #1

Columbia

Greetings from the Columbia Chapter!

We are off to a great start for the new year. Our newly elected officers and board members are young and energetic; ready to take the reins and keep the momentum moving forward.

Our new Board consists of: President Matt Weatherford, McCrory Construction; First Vice President Will Mullendore, Mashburn Construction; Secretary Anthony Reddish, WB Guimarin; and Treasurer Whit Suber, Argos US. New board members include Ford Tupper with Sumwalt Construction, and Daniel Rivers with Ready Mix Concrete. Yours truly is back once again as National Director.

We begin the new year with ALL of our previous membership renewing and have added three new members to the roster. Our total Chapter membership now stands at 18. We welcome Nate, Bill, and Dustin to the PCEA family.

Our first meeting this past week was a huge success. We dubbed it as our “Legends Dinner” where we invited as many of our Past Chapter Presidents as we could locate. We had four in attendance

Unable to attend asking for a rain check and future invite. We conducted our traditional passing of the gavel, and also announced our newly retired members as receiving Member Emeritus stats: Dennis Childs and Gail Chapman. There were lots of old stories and fond memories shared by those in attendance.

We look forward to a full range of speakers, baseball games, and brewery tours in the next few months. If you are ever in Columbia on the second Thursday of the month, please consider joining us.

Respectfully submitted,

Bill Barton
National Director
Columbia Chapter